

REQUEST FOR AGENDA PLACEMENT FORM

Submission Deadline - Tuesday, 12:00 PM before Court Dates

SUBMITTED BY: Ralph McBroom
TODAY'S DATE: November 4, 2022

COMMISSIONERS COURT

DEPARTMENT: Purchasing

NOV 14 2022

DEPARTMENT HEAD: Ralph McBroom

Approved

REQUESTED AGENDA DATE: November 14, 2022

SPECIFIC AGENDA WORDING: Consider and approve renewal of RFB 2020-207 Asphalt and Asphalt Emulsions with Rooker Asphalt, P2 Emulsions, Ergon Asphalt, Wright Asphalt and Cleveland Asphalt at increased pricing. **This is the second renewal of three renewals with Johnson County.**

PERSON(S) TO PRESENT ITEM: Ralph McBroom C.P.M.

SUPPORT MATERIAL: (See attached)

TIME: 5 min
(Anticipated number of minutes needed to discuss item)

ACTION ITEM: X
WORKSHOP
CONSENT:
EXECUTIVE:

STAFF NOTICE:

COUNTY ATTORNEY:
AUDITOR:
PERSONNEL:
BUDGET COORDINATOR:

IT DEPARTMENT:
PURCHASING DEPARTMENT: X
PUBLIC WORKS:
OTHER:

*****This Section to be completed by County Judge's Office*****

ASSIGNED AGENDA DATE: _____

REQUEST RECEIVED BY COUNTY JUDGE'S OFFICE: _____

COURT MEMBER APPROVAL _____ Date _____

County of Johnson, Texas



Ralph McBroom, C.P.M.
Purchasing Agent
ramcbroom@johnsoncountytexas.org

Kristi Shaw
Assistant Purchasing Agent
kshaw@johnsoncountytexas.org

October 20, 2022

Rooker Asphalt
ATTN: Matt Rooker
10945 Estate Lane Suite 100
Dallas, Texas 75238
matt@rookerasphalt.com

RE: RFB 2020-207 ASPHALT AND ASPHALT EMULSIONS

Dear Matt,

Our contract with Rooker Asphalt expires November 13, 2022. Johnson County would like to exercise our option to renew with your firm for another year at the revised pricing pending your agreement and Commissioners Court approval.

The new contract dates will be November 14, 2022 through November 13, 2023.

Please sign below and return via email to Pur@johnsoncountytexas.org

Sincerely,

Ralph McBroom, C.P.M.
Johnson County Purchasing Agent

10/20/22

YES, I want to renew for another year

(Date)

NO. I do not want to renew

(Date)



ROOKER ASPHALT

QUOTE

Johnson County
Johnson Co Purchasing
1102 E Kilpatrick
Suite B
Cleburne, TX75301

BID DATE:
10/27/2022

JOB

Johnson County 2022-2023

PRODUCT	PRICE FOB	FREIGHT	DELIVERED PRICE	UNIT
AC-10	\$3.10	\$0.19	\$3.29	gal
AC-5	\$3.25	\$0.19	\$3.44	gal
AE-P dll 40%	\$2.53	\$0.19	\$2.72	gal
AE-P Dll 50%	\$2.28	\$0.19	\$2.47	gal
AE-P dll 60%	\$2.02	\$0.19	\$2.21	gal
CRS-2	\$2.80	\$0.19	\$2.99	gal
CRS-2H	\$2.80	\$0.19	\$2.99	gal
CSS-1P	\$3.50	\$0.65	\$4.15	gal
HFRS-2	\$3.15	\$0.40	\$3.55	gal
MC-30	\$4.50	\$0.60	\$5.10	gal
MS-2	\$3.15	\$0.40	\$3.55	gal
RC-250	\$4.50	\$0.50	\$5.00	gal

*Freight prices are based on full loads. Additional freight charges such as demurrage, pump charges, freight ordered not used, and any other freight related charges may be added to the invoice.

*All products are subject to availability.



Matt,

Regarding the increase in MC-30 costs, I've included the ODOT Asphalt Binder Index, as well as a one year #1 USLD price from May 23, 2022, to May 24, 2021. Obviously, these two components are what go into making an MC-30.

The ODOT Asphalt Binder Index attachment will show May's 2021 PG64-22 price averaged at \$450/ton. In May of 2022 that number is now \$662.50/ton with Poten's pricing predicting \$715/ton in June of 2022.

The #1 USLD attachment will show yellow highlighted prices from both 2022 on page 1 and 2021 on page 2. You will see that on 5/23/22 #1 USLD price is \$3.75/gal and on 5/24/21 prices were \$2.14/gal.

If you have any questions or concerns, please do not hesitate to contact me.

Regards,

Mark Lancaster

Inside Sales Manager

office: (918) 488-1339

mobile: (812) 589-3952



4200 E Skelly Dr., Suite 600
Tulsa, OK 74135

www.asphalt-fuelsupply.com/

Melissa Brown

From: Matt Rooker <matt@rookerasphalt.com>
Sent: Monday, May 23, 2022 5:48 PM
To: Purchasing
Subject: MC-30 price increase for RFB 2020-207
Attachments: MC-30 Price Increase Statement.pdf; ODOT Asphalt Binder Index.pdf; #1 ULSD One Year Price Difference .pdf; MC-30 price increase email.pdf

Some people who received this message don't often get email from matt@rookerasphalt.com. [Learn why this is important](#)

*** External sender - use caution with links or attachments ***

Please find attached a letter from our supplier and historical prices for two of the components that make up MC-30. Because of the increase in price of these raw materials, as of May 1st, my cost for MC-30 went up to \$3.50/gal as shown in the attached email.

My request is that the price for MC-30 be increased to \$3.60/gal plus freight effective 5/1/2022 based on this information.

Please let me know if you need additional information.

Thanks,
Matt

--

Matt Rooker

President

(214) 935-1671

[Rooker Asphalt](#) | PO Box 551044, Dallas, TX 75355





Oklahoma Department of Transportation Monthly Asphalt Binder Price Index

The price shown is the average selling price of PG 64-22 asphalt binder as listed under "Midwest/Mid-Continent Market - Tulsa, Oklahoma/Southern Kansas area", as published in the last issue of the Asphalt Weekly Monitor furnished by Poten & Partners, Inc. for the month prior to the month listed.

YEAR	MONTH	Dollars (\$) per STANDARD TON
2022	May	\$662.50
2022	April	\$600.00
2022	March	\$517.50
2022	February	\$485.00
2022	January	\$480.00
2021	December	\$470.00
2021	November	\$470.00
2021	October	\$470.00
2021	September	\$470.00
2021	August	\$470.00
2021	July	\$457.50
2021	June	\$452.50
2021	May	\$450.00
2021	April	\$422.50
2021	March	\$410.00
2021	February	\$387.50
2021	January	\$370.00
2020	December	\$370.00
2020	November	\$370.00
2020	October	\$370.00
2020	September	\$370.00
2020	August	\$370.00
2020	July	\$390.00
2020	June	\$395.00
2020	May	\$417.50
2020	April	\$442.50
2020	March	\$455.00
2020	February	\$455.00
2020	January	\$455.00
2019	December	\$460.00
2019	November	\$470.00
2019	October	\$480.00
2019	September	\$480.00
2019	August	\$480.00

County of Johnson, Texas



Ralph McBroom, C.P.M.
Purchasing Agent
ramcbroom@johnsoncountytexas.org

Kristi Shaw
Assistant Purchasing Agent
kshaw@johnsoncountytexas.org

October 26, 2022

P2 Emulsions
ATTN: Seth McGinnis
516 South McLennan Loop
Elm Mott, Texas 76640
rick@p2emulsions.com

RE: RFB 2020-207 ASPHALT AND ASPHALT EMULSIONS

Dear Mr. McGinnis,

Our contract with P2 Emulsions expires November 13, 2022. Johnson County would like to exercise our option to renew with your firm for another year at the revised pricing pending your agreement and Commissioners Court approval.

The new contract dates will be November 14, 2022 through November 13, 2023.

Please sign below and return via email to Pur@johnsoncountytexas.org

Sincerely,

Ralph McBroom, C.P.M.
Johnson County Purchasing Agent

10/28/22

YES, I want to renew for another year

(Date)

NO. I do not want to renew

(Date)



P2 Emulsions

Service. Performance. Commitment.

P Squared Emulsion Plants

Prices subject to change with written notice

P2 Salesman -

Contact Phone -

Product	Tanker FOB Plant	Tanker FOB County	Drum/Tote Plant
P2 Stabilizer	\$2.68	\$2.96	\$2.90
P2S1	\$2.68	\$2.96	\$2.90
P2 CWE-2 (Chip Seal)	\$3.01	\$3.29	\$3.23
P2 CWP (Cold Weather Patch)	\$3.01	\$3.29	\$3.23
P2 ROC (Road Over Coat)	\$2.83	\$3.10	\$3.05
P2 Rejuvenator	\$2.68	\$2.96	\$2.90
P2 Prime Concentrate	\$1.97	\$2.24	\$2.19
P2RTU	\$1.93	\$2.20	\$2.15

**All listed prices are per U.S. gallon

**Minimum Tanker Delivery: 5,000 Gallons

**Delivery over 250 miles subject to additional charges

**Demurrage (trucking charge): First 2 hours free, \$80.00 per hour thereafter

**Pump Charge (trucking charge): \$80.00

**Push Charge (trucking charge): \$80.00 per hour

**Return Loads (trucking charge): Subject to charge from delivering freight line

**Smaller Quantities Available, Subject to Freight Differential of \$0.25/gal less than 5,000 gal

Containers available for smaller product amounts

"Tote" Containers (275 gallons size each) cost \$100.00 per container

"Drum" Containers (55 gallons size each) cost \$35.00 per drum

Containers are re-usable and can be rinsed out, brought back and re-filled at customer discretion

Containers priced individually and sold only with orders for material

Thank you and we look forward to serving all your emulsion needs!

Melissa Brown

From: Seth McGinnis <seth@p2emulsions.com>
Sent: Wednesday, October 19, 2022 3:00 PM
To: Purchasing
Cc: Dane McGinnis; Rick McGinnis
Subject: Renewal letter
Attachments: Scan Oct 19, 2022 at 2.51 PM.pdf

Some people who received this message don't often get email from seth@p2emulsions.com. [Learn why this is important](#)

*** External sender - use caution with links or attachments ***

Good afternoon, please see the attached renewal letter. Due to the drastic increase in inputs over the last year, we will not be able to renew at the current pricing. Thank you for your understanding in this matter.

Seth McGinnis
President and CEO
P Squared Emulsion Plants LLC

County of Johnson, Texas

Ralph McBroom, C.P.M.
Purchasing Agent
ramcbroom@johnsoncountytexas.org



Kristi Shaw
Assistant Purchasing Agent
kshaw@johnsoncountytexas.org

October 20, 2022

Ergon Asphalt & Emulsions Inc.
ATTN: Karen Sellers
11612 RM 224 Bldg 1 Suite 250
Austin, Texas 78738
karen.sellers@ergon.com

RE: RFB 2020-207 ASPHALT AND ASPHALT EMULSIONS

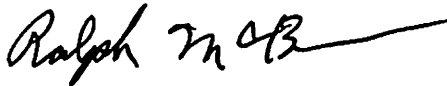
Dear Karen,

Our contract with Ergon Asphalt & Emulsions Inc. expires November 13, 2022. Johnson County would like to exercise our option to renew with your firm for another year at the revised pricing pending your agreement and Commissioners Court approval.

The new contract dates will be November 14, 2022 through November 13, 2023.

Please sign below and return via email to Pur@johnsoncountytexas.org

Sincerely,



Ralph McBroom, C.P.M.
Johnson County Purchasing Agent

Karen Sellers
YES, I want to renew for another year

OCTOBER 20, 2022

(Date)

NO. I do not want to renew

(Date)

JOHNSON COUNTY
RFB 2020-207
ASPHALT AND ASPHALT EMULSIONS
ERGON ASPHALT & EMULSIONS

PROPOSED NEW PRICING BEGINNING NOVEMBER 14, 2022

<u>Product</u>	<u>Original Bid Price</u>	<u>Proposed Price</u>
PICKED UP		
CRS-2	\$2.10	\$2.95
CRS-2H	\$2.10	\$2.95
MS-2	\$2.45	\$3.30
HFRS-2	\$2.45	\$3.30
AC-5	\$2.55	\$3.40
AC-10	\$2.40	\$3.25
AC-15P 3% Polymer	\$3.05	\$3.90
CRS-1P	N/B - No longer recognized by TxDOT.	
CSS-1P	\$2.85	\$3.70
AE-P (60/40)	\$1.83	\$2.68
AE-P (50/50)	\$1.58	\$2.43
AE-P (40/60)	\$1.32	\$2.17
DELIVERED		
CRS-2	\$2.25	\$3.13
CRS-2H	\$2.25	\$3.13
MS-2	\$2.67	\$3.57
HFRS-2	\$2.67	\$3.57
AC-5	\$2.70	\$3.58
AC-10	\$2.55	\$3.43
AC-15P 3% Polymer	\$3.20	\$4.08
CRS-1P	N/B - No longer recognized by TxDOT.	
CSS-1P	\$3.00	\$3.88
AE-P (60/40)	\$1.98	\$2.86
AE-P (50/50)	\$1.73	\$2.61
AE-P (40/60)	\$1.47	\$2.35

Melissa Brown

From: Karen S. Sellers <Karen.Sellers@ergon.com>
Sent: Thursday, October 20, 2022 8:56 AM
To: Purchasing
Subject: FW: Request to renew contract please
Attachments: JOHNSON COUNTY - RFB 2020-207 - RENEWAL REQUEST.pdf
Importance: High

You don't often get email from karen.sellers@ergon.com. [Learn why this is important](#)

*** External sender - use caution with links or attachments ***

Good morning! I have spoken to our sales team about this renewal offer. Unfortunately, we are respectfully declining your renewal offer and ask that you re-bid this opportunity. Increased base asphalt prices, combined with increased raw material charges and increased fuel surcharges from our carriers all contributed to our decision.

We value our business relationship with Johnson County and look forward to having another opportunity to work with you.

Please let me know should you have any questions.

Thank you,

Karen Sellers
ACCOUNT SPECIALIST
Ergon Asphalt & Emulsions, Inc.

O 512-469-9292
F 512-469-0391

ERGON 
UNITED BY SERVICE. DRIVEN BY SOLUTIONS.

From: Melissa Brown <mbrown@johnsoncountytexas.org>
Sent: Tuesday, October 18, 2022 1:59 PM
To: Karen S. Sellers <Karen.Sellers@ergon.com>
Subject: [EXTERNAL]Request to renew contract please
Importance: High

Good day,

We are emailing you pertaining to the RFB 2020-207 ASPHALT AND ASPHALT EMULSIONS. Our contract expires November 13, 2022.

Johnson County would like to extend this for an additional year and wanted to provide written notice of this intent.

County of Johnson, Texas



Ralph McBroom, C.P.M.
Purchasing Agent
ramcbroom@johnsoncountytexas.org

Kristi Shaw
Assistant Purchasing Agent
kshaw@johnsoncountytexas.org

November 3, 2022

Wright Asphalt Productions
ATTN: Susan Hinton
11961 Wickchester Lane Suite 101
Houston, Texas 77043
shinton@wrightasphalt.com

RE: RFB 2020-207 ASPHALT AND ASPHALT EMULSIONS

Dear Susan,

Our contract with Wright Asphalt Productions expires November 13, 2022. Johnson County would like to exercise our option to renew with your firm for another year at the revised pricing pending your agreement and Commissioners Court approval.

The new contract dates will be November 14, 2022 through November 13, 2023.

Please sign below and return via email to Pur@johnsoncountytexas.org

Sincerely,

Ralph McBroom, C.P.M.
Johnson County Purchasing Agent

Susan Hinton, Contracts Admin

11/04/22

YES, I want to renew for another year

(Date)

NO. I do not want to renew

(Date)

RENEWAL PRICING:

PRODUCT:	CPU/GAL:	DEL/GAL:
CRS-2	2.85	3.143
CRS-2TR	2.95	3.243
RC-250	4.35	4.637

Melissa Brown

From: Susan Hinton <shinton@wrightasphalt.com>
Sent: Thursday, October 20, 2022 10:39 AM
To: Melissa Brown
Subject: RE: Request to renew contract please Johnson County, TX RFB 2020-207 * NON-RENEWAL * 62109

*** External sender - use caution with links or attachments ***

This bid was submitted for opening 09/18/20. Original Term: 11/14/20 – 11/13/21.

On 10/25/21 a renewal was signed under the impression that the price will be held thru 04/14/22 (6 months). The contract includes the opportunity for price adjustments every 6-months. When Wright tried to obtain an increase of 10% Wright was held to the price of the Renewal thru the 2nd-year term.

Even with all that has occurred in the market since 09/18/20 and the inability to adjust our price due to our cost increases Wright stayed committed to provide products to Johnson County. You can imagine at what cost.

Is this sufficient?

From: Melissa Brown <mbrown@johnsoncountytexas.org>
Sent: Wednesday, October 19, 2022 1:09 PM
To: Susan Hinton <shinton@wrightasphalt.com>
Subject: RE: Request to renew contract please Johnson County, TX RFB 2020-207 * NON-RENEWAL *

Hello Susan,
May we ask why you chose to decline?

From: Susan Hinton <shinton@wrightasphalt.com>
Sent: Wednesday, October 19, 2022 8:34 AM
To: Melissa Brown <mbrown@johnsoncountytexas.org>
Subject: FW: Request to renew contract please Johnson County, TX RFB 2020-207 * NON-RENEWAL *
Importance: High

You don't often get email from shinton@wrightasphalt.com. [Learn why this is important](#)

*** External sender - use caution with links or attachments ***

Thank you for the opportunity to Renew – however Wright Asphalt can not renew at this time.

Thanks again,
Susan Hinton

From: Melissa Brown <mbrown@johnsoncountytexas.org>
Sent: Tuesday, October 18, 2022 2:21 PM
To: Susan Hinton <shinton@wrightasphalt.com>

Subject: Request to renew contract please

Importance: High

Good day Susan,

We are emailing you pertaining to the RFB 2020-207 ASPHALT AND ASPHALT EMULSIONS. Our contract expires November 13, 2022.

Johnson County would like to extend this for an additional year and wanted to provide written notice of this intent.

Please sign and return the attached renewal letter to pur@johnsoncountytexas.org

Thank you and please let me know of any questions or concerns.



Melissa Brown

Buyer

Johnson County Purchasing

1102 E. Kilpatrick, Suite B

Cleburne, TX 76031

(817) 556-6382 Ext 1457

mbrown@johnsoncountytexas.org

County of Johnson, Texas



Ralph McBroom, C.P.M.
Purchasing Agent
ramcbroom@johnsoncountytexas.org

Kristi Shaw
Assistant Purchasing Agent
kshaw@johnsoncountytexas.org

October 21, 2022

Cleveland Asphalt
ATTN: Clayton Moore
PO Box 1449
Shepherd, Texas 77371
ccmcapco@msn.com

RE: RFB 2020-207 ASPHALT AND ASPHALT EMULSIONS

Dear Clayton,

Our contract with Cleveland Asphalt expires November 13, 2022. Johnson County would like to exercise our option to renew with your firm for another year at the revised pricing pending your agreement and Commissioners Court approval.

The new contract dates will be November 14, 2022 through November 13, 2023.

Please sign below and return via email to Pur@johnsoncountytexas.org

Sincerely,

Ralph McBroom, C.P.M.
Johnson County Purchasing Agent

YES, I want to renew for another year

10/21/2022

(Date)

NO. I do not want to renew

(Date)

Melissa Brown

From: Craig C. Moore <CCMCAPCO@msn.com>
Sent: Monday, March 28, 2022 3:35 PM
To: Purchasing
Subject: Cleveland Asphalt Products, INC. Price Increase Request
Attachments: Johnson County Price Increase Request 3.28.2022.pdf

Some people who received this message don't often get email from ccmcapco@msn.com. [Learn why this is important](#)

*** External sender - use caution with links or attachments ***

To Whom It May Concern,

During the last several months we have received several unprecedented raw material price increases, which has caused a rapid increase in cost. I have attached a letter requesting a price increase with documentation on the growth of raw asphalt pricing.

If you have any questions, please feel free to call me at the number 832-655-2827 (cell) or Office 800-334-0177.

Thanks,

Clayton Moore

CLEVELAND ASPHALT PRODUCTS

Emulsions & Cutback Asphalt • RAP Recyclers

March 28, 2022

RE: Bid RFB 2020 - 207 Asphalt and Asphalt Emulsions

To Whom It May Concern:

Cleveland Asphalt Products appreciates our working relationship with Johnson County. We have supplied quality products that built quality roads. Over the last several months, the asphalt market has had substantial price increases. Cleveland Asphalt Products is asking Johnson County to consider a price increase for us to continue our excellent service of building roads for the community of Johnson County.

Please see the attached documents with regards to the price increase (64-22), which shows the rapid price increase from the point of the last renewal to current market rack pricing.

We hope you understand the reasons behind our request for an increase in price. However, if a price increase is unacceptable, Cleveland Asphalt Products will have to cancel RFB 2020 - 207 Asphalt and Asphalt Emulsions on April 28st, 2022. We hope to continue doing business with Johnson County.

Sincerely,



Clayton Moore
Sales Rep.

CLEVELAND ASPHALT PRODUCTS

Emulsions & Cutback Asphalt • RAP Recyclers

Date: 3/28/2022

PO Box 1449
Shepherd, Texas 77371

Phone: 800-334-0177
Fax: 936-628-6602

Johnson County
RFB 2020 - 207
Asphalt and Asphalt Emulsions

Comments or Special Instructions
Price Increase Request for Contract RFB 2020-207
All prices based on minimum 5000 gallon load, please call for smaller quantities.
Dilluted material can not be returned for credit.

Product	UOM	2022 Pickup Price	2022 Delivered Price	2022 New Pickup Price	2022 New Delivered Price
CRS-2	Gallon	\$1.90	\$2.12	\$2.40	\$2.62
CRS-2H	Gallon	\$1.90	\$2.12	\$2.40	\$2.62
MS-2	Gallon	\$2.10	\$2.32	\$2.60	\$2.82
RC-250	Gallon	\$3.20	\$3.42	\$4.40	\$4.62
AC-5	Gallon	\$2.65	\$2.87	\$3.70	\$3.92
AC-10	Gallon	\$2.65	\$2.87	\$3.70	\$3.92
AC-15P	Gallon	NB	NB	NB	NB
AC-20XP	Gallon	NB	NB	NB	NB
MC-30	Gallon	\$3.55	\$3.77	\$4.40	\$4.62
AE-P (60%/40%H2O)	Gallon	\$1.45	\$1.67	\$2.05	\$2.27
AE-P (50%/50%H2O)	Gallon	\$1.25	\$1.47	\$1.85	\$2.07
AE-P (40%/60%H2O)	Gallon	\$1.05	\$1.27	\$1.65	\$1.87
CWE/CWP2	Gallon	NB	NB	NB	NB


Clayton Moore



March 28, 2022

To: Our Valued Asphalt Customers

Effective April 1, 2022 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$650 / ton	PG64-22	\$650 / ton	PG64-22	\$650 / ton	PG64-22	\$665 / ton
PG70-22S	\$750 / ton	PG70-22S	\$750 / ton	PG70-22S	\$750 / ton	PG76-22S	\$815 / ton
PG76-22S	\$800 / ton	PG76-22S	\$800 / ton	PG76-22S	\$800 / ton		
PG58-28	\$680 / ton	AC-5	\$705 / ton	PG58-28	\$705 / ton		
AC-15P	\$815 / ton	AC-10	\$680 / ton	AC-15P	\$680 / ton		
AC-20XP	\$815 / ton	EMFL	\$690 / ton	AC-20XP	\$690 / ton		
AC-0.6	\$755 / ton			AC-0.6	\$755 / ton		
AC-3	\$710 / ton			AC-10	\$680 / ton		
AC-5	\$705 / ton			RC-250	\$915 / ton		
AC-10	\$680 / ton			AC-5	\$705 / ton		
MC-30	\$975 / ton						
RC-250	\$915 / ton						

**The products listed are subject to availability and daily rack prices may change at any time. We appreciate your business as always, and if you have any questions, please feel free to contact the Valero Marketing Manager for your area.

Houston - Sidney Pujol (225-603-3602) or Brian Damell (469-286-7128)

Corpus Christi/ Brownsville – Johnie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

Thank You

Sidney Pujol
 Sr. Mgr. - Gulf Coast Asphalt Marketing
 225-603-3602 - Phone
 210-370-4455 - Fax
sidney.pujol@valero.com

CC: Kat Crownover - Senior Manager - Asphalt Supply And Trading



CURRENT ASPHALT PRICING

March 11, 2022

To: Our Valued Asphalt Customers

Effective March 15, 2022 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$615 / ton	PG64-22	\$615 / ton	PG64-22	\$615 / ton	PG64-22	\$630 / ton
PG70-22S	\$715 / ton	PG70-22S	\$715 / ton	PG70-22S	\$715 / ton	PG76-22S	\$780 / ton
PG76-22S	\$765 / ton	PG76-22S	\$765 / ton	PG76-22S	\$765 / ton		
PG58-28	\$645 / ton	AC-5	\$670 / ton	PG58-28	\$645 / ton		
AC-15P	\$780 / ton	AC-10	\$645 / ton	AC-15P	\$780 / ton		
AC-20XP	\$780 / ton	EMFL	\$655 / ton	AC-20XP	\$780 / ton		
AC-0.6	\$720 / ton			AC-0.6	\$720 / ton		
AC-3	\$675 / ton			AC-10	\$645 / ton		
AC-5	\$670 / ton			RC-250	\$880 / ton		
AC-10	\$645 / ton			AC-5	\$670 / ton		
MC-30	\$940 / ton						
RC-250	\$880 / ton						

**The products listed are subject to availability and daily rack prices may change at any time. We appreciate your business as always, and if you have any questions, please feel free to contact the Valero Marketing Manager for your area.

Houston - Sidney Pujol (225-603-3602) or Brian Damell (469-286-7128)

Corpus Christi/ Brownsville – Johnie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

Thank You

Sidney Pujol
 Sr. Mgr. - Gulf Coast Asphalt Marketing
 225-603-3602 - Phone
 210-370-4455 - Fax
sidney.pujol@valero.com

CC: Kat Crownover - Senior Manager - Asphalt Supply And Trading



February 25, 2022

To: Our Valued Asphalt Customers

Effective March 1, 2022 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$590 / ton	PG64-22	\$590 / ton	PG64-22	\$590 / ton	PG64-22	\$605 / ton
PG70-22S	\$690 / ton	PG70-22S	\$690 / ton	PG70-22S	\$690 / ton	PG76-22S	\$755 / ton
PG76-22S	\$740 / ton	PG76-22S	\$740 / ton	PG76-22S	\$740 / ton		
PG58-28	\$620 / ton	AC-5	\$645 / ton	PG58-28	\$620 / ton		
AC-15P	\$755 / ton	AC-10	\$620 / ton	AC-15P	\$755 / ton		
AC-20XP	\$755 / ton	EMFL	\$630 / ton	AC-20XP	\$755 / ton		
AC-0.6	\$695 / ton			AC-0.6	\$695 / ton		
AC-3	\$650 / ton			AC-10	\$620 / ton		
AC-5	\$645 / ton			RC-250	\$855 / ton		
AC-10	\$620 / ton			AC-5	\$645 / ton		
MC-30	\$915 / ton						
RC-250	\$855 / ton						

**The products listed are subject to availability and daily rack prices may change at any time. We appreciate your business as always, and if you have any questions, please feel free to contact the Valero Marketing Manager for your area.

Houston - Sidney Pujol (225-603-3602) or Brian Darnell (469-286-7128)

Corpus Christi / Brownsville – Johnie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

Thank You

*Sidney Pujol
Sr. Mgr. - Gulf Coast Asphalt Marketing
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sidney.pujol@valero.com*

CC: Kat Crossover - Senior Manager - Asphalt Supply And Trading



February 11, 2022

To: Our Valued Asphalt Customers

Effective February 15, 2022 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$540 / ton	PG64-22	\$540 / ton	PG64-22	\$540 / ton	PG64-22	\$555 / ton
PG70-22S	\$640 / ton	PG70-22S	\$640 / ton	PG70-22S	\$640 / ton	PG76-22S	\$705 / ton
PG76-22S	\$690 / ton	PG76-22S	\$690 / ton	PG76-22S	\$690 / ton		
PG58-28	\$570 / ton	AC-5	\$595 / ton	PG58-28	\$570 / ton		
AC-15P	\$705 / ton	AC-10	\$570 / ton	AC-15P	\$705 / ton		
AC-20XP	\$705 / ton	EMFL	\$580 / ton	AC-20XP	\$705 / ton		
AC-0.6	\$645 / ton			AC-0.6	\$645 / ton		
AC-3	\$600 / ton			AC-10	\$570 / ton		
AC-5	\$595 / ton			RC-250	\$805 / ton		
AC-10	\$570 / ton			AC-5	\$595 / ton		
MC-30	\$865 / ton						
RC-250	\$805 / ton						

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Houston - Sidney Pujol (225-603-3602) or Brian Damell (469-286-7128)

Corpus Christi / Brownsville – Johnie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

Thank You

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CC: Kat Crownover - Senior Manager - Asphalt Supply And Trading



January 13, 2022

To: Our Valued Asphalt Customers

Effective January 15, 2022 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$525 / ton	PG64-22	\$525 / ton	PG64-22	\$525 / ton	PG64-22	\$540 / ton
PG70-22S	\$625 / ton	PG70-22S	\$625 / ton	PG70-22S	\$625 / ton	PG76-22S	\$690 / ton
PG76-22S	\$675 / ton	PG76-22S	\$675 / ton	PG76-22S	\$675 / ton		
PG58-28	\$555 / ton	AC-5	\$580 / ton	PG58-28	\$555 / ton		
AC-15P	\$690 / ton	AC-10	\$555 / ton	AC-15P	\$690 / ton		
AC-20XP	\$690 / ton	EMFL	\$565 / ton	AC-20XP	\$690 / ton		
AC-0.6	\$630 / ton			AC-0.6	\$630 / ton		
AC-3	\$585 / ton			AC-10	\$555 / ton		
AC-5	\$580 / ton			RC-250	\$790 / ton		
AC-10	\$555 / ton			AC-5	\$580 / ton		
MC-30	\$850 / ton						
RC-250	\$790 / ton						

**The products listed are subject to availability and daily rack prices may change at any time. We appreciate your business as always, and if you have any questions, please feel free to contact the Valero Marketing Manager for your area.

Houston - Sidney Pujol (225-603-3602) or Brian Damell (469-286-7128)

Corpus Christi/ Brownsville – Johrie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

Thank You

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CC: Michael Worth – VMSC Executive Director - Asphalt Marketing And Supply



November 29, 2021

To: Our Valued Asphalt Customers

Effective December 1, 2021 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$500 / ton	PG64-22	\$500 / ton	PG64-22	\$500 / ton	PG64-22	\$515 / ton
PG70-22S	\$600 / ton	PG70-22S	\$600 / ton	PG70-22S	\$600 / ton	PG76-22S	\$665 / ton
PG76-22S	\$650 / ton	PG76-22S	\$650 / ton	PG76-22S	\$650 / ton		
PG58-28	\$530 / ton	AC-5	\$555 / ton	PG58-28	\$530 / ton		
AC-15P	\$665 / ton	AC-10	\$530 / ton	AC-15P	\$665 / ton		
AC-20XP	\$665 / ton	EMFL	\$540 / ton	AC-20XP	\$665 / ton		
AC-0.6	\$605 / ton			AC-0.6	\$605 / ton		
AC-3	\$560 / ton			AC-10	\$530 / ton		
AC-5	\$555 / ton			RC-250	\$765 / ton		
AC-10	\$530 / ton			AC-5	\$555 / ton		
MC-30	\$825 / ton						
RC-250	\$765 / ton						

**The products listed are subject to availability and daily rack prices may change at any time. We appreciate your business as always, and if you have any questions, please feel free to contact the Valero Marketing Manager for your area.

Houston - Sidney Pujol (225-603-3602) or Brian Damell (469-286-7128)

Corpus Christi/ Brownsville – Johnie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

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CC: Michael Worth – VMSC Executive Director - Asphalt Marketing And Supply



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November 2, 2021

To: Our Valued Asphalt Customers

Effective November 5, 2021 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$475 / ton	PG64-22	\$475 / ton	PG64-22	\$475 / ton	PG64-22	\$490 / ton
PG70-22S	\$575 / ton	PG70-22S	\$575 / ton	PG70-22S	\$575 / ton	PG76-22S	\$640 / ton
PG76-22S	\$625 / ton	PG76-22S	\$625 / ton	PG76-22S	\$625 / ton		
PG58-28	\$505 / ton	AC-5	\$530 / ton	PG58-28	\$505 / ton		
AC-15P	\$640 / ton	AC-10	\$505 / ton	AC-15P	\$640 / ton		
AC-20XP	\$640 / ton	EMFL	\$515 / ton	AC-20XP	\$640 / ton		
AC-0.6	\$580 / ton			AC-0.6	\$580 / ton		
AC-3	\$535 / ton			AC-10	\$505 / ton		
AC-5	\$530 / ton			RC-250	\$740 / ton		
AC-10	\$505 / ton			AC-5	\$530 / ton		
MC-30	\$800 / ton						
RC-250	\$740 / ton						

**The products listed are subject to availability and daily rack prices may change at any time. We appreciate your business as always, and if you have any questions, please feel free to contact the Valero Marketing Manager for your area.

Houston - Sidney Pujol (225-603-3602) or Brian Damell (469-286-7128)

Corpus Christi/ Brownsville – Johrie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

Thank You

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CC: Michael Worth – VMSC Executive Director - Asphalt Marketing And Supply